

We are looking for a

Intern Business Development, Sales & Marketing (100%, 6 Months)

At Fabas, we are harvesting the power of pulses to shape the future of food. Based in Zurich, we transform European fava beans into clean-label, protein-rich ingredients for the food industry. Our technology tackles the key challenges of pulses — off-flavors, color, and limited functionality — creating great-tasting ingredients that perform in alternative dairy applications without the need for additives or investment in infrastructure.

As **Commercial Development Manager/Lead**, you support the commercial team to develop our sales pipeline in Switzerland and the EU.

Do you share our values? We foster ownership by empowering each other every day, while staying curious and on discovery to deliver the best quality for our customers.

Your responsibilities

- Conduct market research to identify, develop, and qualify new business areas and regions.
- Support cold outreach campaigns to generate new leads.
- Create and maintain sales presentations and marketing materials.
- Manage our social media accounts on LinkedIn and Instagram.
- Support the coordination and logistical planning of Fabas' participation in industry events and trade fairs, including representing Fabas at such events in Switzerland and abroad.
- Maintain the Customer Relationship Management (CRM) system by ensuring it is kept up to date and by preparing regular reports to show sales progress.
- Lead and execute 1–2 defined business development projects based on current business needs.
- Provide general support to the sales and commercial team across a variety of tasks as needed.

Your profile

- Completed [B.Sc.](#) / [M.Sc.](#) degree from a university, or university of applied sciences, e.g. in food technology, agricultural sciences, business administration, marketing & communications, or a related field.
- Interest in food, sustainability, and future-oriented business models.
- Enjoying working with customers and communicating with confidence.
- Creativity and openness.
- Good organizational skills.
- Independent, solution-oriented way of working.
- Strong teamwork and communication skills.
- Very good German and English skills; any additional language is a plus.

What we offer

- A dynamic, young working environment with room for personal development.
- Responsibility and the opportunity to shape your own area.
- Flexible working hours.
- Participation in national and international events.
- Salary of CHF 2,500 per month.

We are looking forward to receive your application to hr@fabas.ch